



## MINUTES

### SCI FOUNDATION BOARD OF DIRECTORS

Conference Call

July 7, 2016

#### I. Establishment of a Quorum

President Warren Sackman established that a quorum was present. The following individuals were in attendance:

##### SCI Foundation Board – Officers and Directors

Warren A. Sackman, III	President
J. Alain Smith	Vice President
Craig Kauffman	Corporate Secretary <i>absent</i>
Ralph Cunningham	Corporate Treasurer <i>absent</i>
Dennis Anderson	Director
Paul Babaz	Director <i>absent</i>
Roman DeVille	Director
Skip Donau	Director
Don Harter	Director
Ricardo Longoria	Director <i>absent</i>
John McLaurin	Director
Brook Minx	Director
Sandra Sadler	Director
Steve Skold	Director
Buck Woodruff	Director

##### SCI Foundation Advisory Board

J. David Allen	Member
Joe Hosmer	Member
Jon Lee	Member
Mike Rogers, Sr.	Member

##### Advisors

Kendis Muscheid	Corporate Counsel
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##### Guests

Jackie Bartels	Co-Chair, Humanitarian Services Committee
Ron Bartels	Co-Chair, Humanitarian Services Committee
Larry Higgins	President, Safari Club International

##### Staff

Bob Benson	Executive Director, SCI Foundation
Kimberly Byers	Development Coordinator
Stephanie Carabeo	Executive Assistant, SCI Foundation
Matt Eckert	Director of Conservation
Kristine Hall	Deputy Museum Director
Sue Hankner	Director of Education & Humanitarian Services

Jordan Hasler  
Kim Swanberg  
Dennis Treadwell

Major Gifts Manager  
Controller  
Marketing & Communications Specialist

**II. Call to Order**

President Warren Sackman called the SCI Foundation Board of Directors Meeting to order at 2:10 pm Pacific Time.

**III. Approval of the Minutes**

It was moved by John McLaurin to approve the May 4, 2016 Minutes. The motion was duly seconded and unanimously approved.

**IV. Request for Additions to the Agenda**

There were no additions to the agenda.

**V. Approval of the Agenda and Motion to Allow the Chair to take Agenda Items Out of Sequence**

It was moved by John McLaurin to approve the agenda as submitted and to take agenda items out of sequence. The motion was duly seconded and unanimously approved.

**VI. President's Remarks**

Warren Sackman gave brief remarks. He welcomed the new Board members and thanked Joe Hosmer for his service.

**VII. Treasurer's Report**

It was moved by Dennis Anderson to approve the Treasurer's Report as presented. The motion was duly seconded and unanimously approved.

It was moved by John McLaurin to make a recommendation to the Finance Committee to include investment account projections as part of the budget. The motion was duly seconded and unanimously approved.

**VIII. Executive Director's Report**

Bob Benson welcomed Warren Sackman as the new SCI Foundation President. He gave an update on the Foundation's new Charity Navigator rating, possible HLF granting during the next cycle, the First for Wildlife Endowment, and a recap of the final numbers for both "Foundation Day" events that took place during the convention.

**IX. Committee Reports**

**A. Audit**

Kim Swanberg reported that Gordon Cashin is the new Chairman and Louie Cole is a new member of the committee. Since the last meeting, the committee has been reviewing the travel policies and are looking for ways to process expense vouchers more quickly. They have made progress on items that were identified in the ICAP and are committed to wrapping up any remaining items this year.

**B. Bylaws**

Roman DeVille gave an update on the current tasks of the committee.

**C. Conservation**

Matt Eckert reported that the Southwick Economics Report has been published and circulated to over five million people. There is a CITES meeting scheduled for next week in Mozambique. He provided an update on the strategic planning meeting and development of a plan for each region. They have met all action items that were proposed for July 2016 in the SCI Foundation strategic plan. He gave an update on Fighting for Lions and enhancements for lion importation in Zimbabwe.

**D. Education Sables**

Sue Hankner reported that Sables has approved putting an additional \$10,000 into the Don McMillan scholarship fund. A scholarship at the University of Saskatchewan is being established for the veterinary program. There are 200 educators confirmed to attend AWLS. Two retreat groups are confirmed for September and WY Game and Fish would like to hold a meeting at AWLS next August. She gave a brief update of the AWLS survey results, the mini AWLS to be held in Tucson in October, and a cabin renovation project update. She noted that Kristine Hall has accepted another job and will be leaving the Foundation soon. Lastly, she gave an update on The Salvation Army youth program followed by a Boy Scouts of America update.

**E. Finance & Investment**

Kim Swanberg stated that there is nothing new to report.

**F. Humanitarian Services**

Ron Bartels gave an update on the Pathfinder Committee and the chosen auction item. The Sportsmen Against Hunger feed will take place during the convention and there is a possibility that it might be expanding to the Austin area. He gave an update on the Blue Bag program, Veterans, and Sensory Safari.

**G. Museum**

Steve Skold reported that there was a call last week to review the business plan that will be discussed later today.

**H. National & International Fundraising**

Bob Benson reported that the committee met in May and will meet again in August. Steven Jackson, President of the Music City Chapter, has joined the committee. He gave an update on direct mail solicitation, some ways to make the Foundation booth more donor-friendly, and an update on fundraising efforts with Jordan Hasler.

**I. Nominations**

Warren Sackman announced Skip Donau as the new Chairman of the committee.

**J. Public Relations & Marketing**

Dennis Treadwell provided further information on the circulation of the Southwick report followed by an update on social media and recent press releases.

**X. Task Force Reports**

Warren Sackman reappointed the following Task Force Chairmen: Beretta Event – Paul Babaz, Boy Scouts of America – Bob Benson, Museum Development/SCIF Real Estate – Steve Skold, Strategic Planning – Bob Benson, SCI/SCIF MOU – Warren Sackman.

**A. Beretta Event**

Bob Benson gave an update on sponsorships, auction items, and upcoming promotion. The committee will meet in August.

**B. Boy Scouts of America**

Bob Benson reported that the Boy Scouts of America are working to improve their infrastructure at Philmont Scout Ranch. The Cabela's family has committed to a major gift for BSA.

**C. Museum Development/SCIF Real Estate**

Steve Skold referred to report in the packet.

**D. Strategic Planning**

Bob Benson reported that he will continue to have quarterly calls with his staff to ensure they are on track to meet the goals as outlined in the strategic plan.

**E. SCI/SCIF MOU**

Warren Sackman reported that the next call is scheduled for July 25<sup>th</sup>. He will have more to report in August.

**XI. Old Business**

**A. Consideration of Proposed Draft of AWLS Business Plan**

This item was discussed in executive session.

**B. Review of AWLS Endowment Spending Policy**

Kendis Muscheid reported that the policy is currently being reviewed by Morgan Stanley's national office. She suggested that this policy be placed on the agenda for approval in August.

**XII. New Business**

**A. Review of First for Wildlife Endowment Spending Policy**

Kendis Muscheid reported that the policy is currently being reviewed by Morgan Stanley's national office. She suggested that this policy be placed on the agenda for approval in August.

**B. Confirm Dates for FY18 Budget & Strategic Planning Session**

The proposed dates for the FY18 Budget and Strategic Planning Session are April 13-16, 2017. Stephanie Carabeo will poll the Board to ensure that there will be a quorum. Otherwise, alternate dates will need to be explored.

**C. Approval of HLF Grant**

**1. Crucial to Conservation Workshop - \$25,000**

After Dennis Anderson provided background information on the grant request, the Board unanimously approved a grant in the amount of \$25,000 for the Crucial to Conservation Workshop as recommended by the Hunter Legacy Fund Trustees.

**D. Consideration of Proposed IWM Business Plan**

This item was discussed in executive session.

**XIII. Travel for the Record**

**A. Domestic**

- Warren Sackman – G&O “Crucial to Conservation” Workshop - Atlanta, GA – August 1-4, 2016

**B. International**

- Warren Sackman – CITES – Johannesburg, South Africa – September 30 – October 6, 2016

**XIV. Executive Session**

It was moved by John McLaurin to enter executive session at 3:25 pm.

**XV. Adjournment**

It was moved by John McLaurin to adjourn the SCI Foundation Board of Directors Meeting at 4:42 pm Pacific Time. The motion was duly seconded and unanimously approved.