

MINUTES

SCI FOUNDATION BOARD OF DIRECTORS Conference Call December 2, 2015

I. Establishment of a Quorum

President Joe Hosmer established that a quorum was present. The following individuals were in attendance:

SCI Foundation Board – Officers and Directors

Joe Hosmer President

Roman DeVille Vice President

J. Alain Smith Corporate Secretary *absent*

Warren Sackman Corporate Treasurer

Dennis Anderson Director Paul Babaz Director

Ralph Cunningham Director absent
Don Harter Director absent
Craig Kauffman Director absent

Ricardo Longoria Director
John McLaurin Director
Brook Minx Director
Mike Rogers, Sr. Director
Steve Skold Director
Buck Woodruff Director

SCI Foundation Advisory Board

Merle Shepard Member

<u>Advisors</u>

Kendis Muscheid Corporate Counsel

Guests

Jackie Bartels Co-Chair, Humanitarian Services Ron Bartels Co-Chair, Humanitarian Services

Larry Higgins President, SCI

Alan Maki Chair, Conservation Committee

<u>Staff</u>

Bob Benson Executive Director, SCI Foundation

Nathan Bolt Director of Finance

Kimberly Byers Development Coordinator

Stephanie Carabeo Executive Assistant, SCI Foundation

Matt Eckert Director of Conservation
Kristine Hall Deputy Museum Director

Sue Hankner Director of Education & Humanitarian Services

Jordan Hasler Major Gifts Manager

Kim Swanberg Controller

Dennis Treadwell Marketing & Communications Specialist

II. Call to Order

President Joe Hosmer called the SCI Foundation Board of Directors Meeting to order at 3:04 pm Pacific Time.

III. Approval of the Minutes

It was moved by Roman DeVille to approve the October 7, 2015 Minutes. The motion was duly seconded and unanimously approved.

IV. Request for Additions to the Agenda

There were no additions to the agenda.

V. Approval of the Agenda and Motion to Allow the Chair to take Agenda Items Out of Sequence

It was moved to approve the agenda as submitted and to take agenda items out of sequence. The motion was unanimously approved.

VI. President's Remarks

President Joe Hosmer gave an update on his recent attendance at AWCF and PHASA. He asked that it be noted for the record that he would like to thank Hunter Prowl for attending AWCF and filming the event.

VII. Treasurer's Report

It was moved to approve the Treasurer's Report subject to Nathan Bolt's review of the fee calculations. The motion was unanimously approved.

VIII. Executive Director's Report

Bob Benson reported that he is currently attending the SLT teambuilding session in Tucson. He announced Jordan Hasler as the new Major Gifts Manager. With the assistance of Kim Byers, he recently submitted a request to Cabela's Outdoor Fund.

IX. Committee Reports

A. Audit Committee

Nathan Bolt reported that the financial statements audit is just about complete. The final statements will be presented to the Audit committee in a of couple weeks for approval.

B. Bylaws Committee

Roman DeVille stated that there is nothing new to report.

C. Conservation Committee

Alan Maki reported that AWCF attendance was up nearly 30% this year with 75 attendees representing 11 countries. He gave an update on other conservation efforts including Tanzanian lion research, CITES, anti-poaching and the H.O.P.E. program, and the predator-prey program. Matt Eckert gave an update on the status of the Foundation's IUCN application. President Hosmer stated that Zambia will reopen for hunting.

D. Education Sables

Sue Hankner gave an update on the strategic plan task force that will be meeting to review an outline for an endowment for AWLS. She will work with Kendis Muscheid on the legal language and will have a document for the Sables Committee to review early next year. Following their review and approval, it will be shared with the Foundation Board for review and approval. They received an HLF grant to work on a mini AWLS outside of the museum. They are also making progress on working on a mini AWLS in northern California. She gave an update on scholarships. Lastly, she gave an update on the transition to merge the museum into the education department.

E. Finance & Investment Committee

Warren Sackman reported that the committee will have a meeting this coming quarter to review the fee calculations.

F. Humanitarian Services Committee

Sue Hankner reported that she is very close to hiring someone for the open position in the department. Ron Bartels gave a Pathfinder Award update. Dennis Treadwell designed a new Foundation challenge coin. A logo for the Pathfinder Award is being explored and will be brought to the Board for approval when it is ready. He provided an update on the Sportsmen Against Hunger feed with The Salvation Army, the Veterans breakfast, and the Sensory Safari Trailer that the Orange County Chapter will be bringing to the Convention. Jackie Bartels stated that donated taxidermy work is needed for the first place Pathfinder Award winner. Joe Hosmer would like to see continued promotion of the blue bag program.

G. Museum Committee

Steve Skold referred to the report in the packet. There will be face-to-face meeting scheduled in Dallas, TX in January to discuss the mission and vision of the museum with the assistance of consultant Janice Dahl.

H. National & International Fundraising Committee

Bob Benson reported that the committee has a call tomorrow and will be focusing on their priority areas which are currently mostly convention-related. Committee members will be spending time in the Foundation's booth to answer questions and distribute literature.

I. Nominating Committee

Mike Rogers, Sr. reported that the committee has plans to meet during the convention.

J. Public Relations & Marketing Committee

Dennis Treadwell gave an update on social media, website, e-newsletter and the recent "Giving Tuesday" campaign. A follow up to the year-end appeal is being sent soon. He continues to work with Joseph Goergen in the DC Office to get press releases out.

X. Task Force Reports

A. Beretta Event

Paul Babaz gave an update on the event and encouraged participation. Stephanie Carabeo reported that there is \$227,000 in sponsorship, table and

ticket sales. The live auction will include one firearm, seven hunts, one Indy 500 VIP Experience, one watch, and two original paintings.

B. Boy Scouts of America

Bob Benson gave an update on his recent visit to Philmont Scout Ranch. A dedication at the shooting complex funded by HLF is scheduled in April and all Board members are invited to attend.

C. Museum Development/SCIF Real Estate

Steve Skold reported that now that the security systems work is completed, Rich White is getting bids for the parking lot resurfacing. At AWLS, the Sables are considering renovation of the staff cabins with the possibility of replacing two of them.

D. Strategic Planning

Bob Benson reported that items from the strategic plan are being covered during his weekly calls with his senior leadership staff.

XI. Old Business

A. None

XII. New Business

A. Annual Report in Safari Magazine

Bob Benson reported that a one-page editorial and one-page graphic will appear in Safari Magazine rather than the larger spread that was printed last year. This will reduce costs while still providing the membership with the same important information. A full version of the Annual Report will be available on the Foundation's website.

B. New \$100,000 Pledge System for Lion & Shield

Bob Benson and Ricardo Longoria provided an update on the new pledge system. Bob will fine tune the language and will send it to the Board for review and comments.

C. Houston Safari Club

Kendis Muscheid gave an update on the objection that was filed as a result of Houston Safari Club filing an action to register a trademark of their name and logo. They are in conversations with Houston Safari Club to work out an amicable solution and are hoping to come to a mutual agreement.

XIII. Travel for the Record

A. Domestic

B. International

Matt Eckert – CITES Meeting - Geneva (January 9-16, 2016)

XIV. Adjournment

It was moved by Mike Rogers, Sr. to adjourn the SCI Foundation Board of Directors Meeting at 4:30 pm Pacific Time. The motion was duly seconded and unanimously approved.