



MINUTES

SCI FOUNDATION BOARD OF DIRECTORS

Conference Call

October 1, 2014

I. Establishment of a Quorum

President Joe Hosmer established that a quorum was present. The following individuals were in attendance:

SCI Foundation Board – Officers and Directors

Joe Hosmer	President
Roman DeVille	Vice President
J. Alain Smith	Corporate Secretary (<i>absent</i>)
Warren Sackman	Corporate Treasurer
Dennis Anderson	Director
Paul Babaz	Director
Ralph Cunningham	Director (<i>absent</i>)
Don Detwiler	Director
Laird Hamberlin	Director
Ricardo Longoria	Director
John McLaurin	Director
Brook Minx	Director (<i>absent</i>)
Mike Rogers, Sr.	Director (<i>absent</i>)
Steve Skold	Director
Buck Woodruff	Director (<i>absent</i>)

SCI Foundation Advisory Board

Nancy Addison	Member
Sandra Sadler	Member

Advisors

Kendis Muscheid	Corporate Counsel
-----------------	-------------------

Staff

Bob Benson	Executive Director, SCI Foundation
Nathan Bolt	Director of Finance
Kimberly Byers	Development Coordinator
Stephanie Carabeo	Executive Assistant, SCI Foundation
Sue Hankner	Director of Education & Humanitarian Services
Melissa Simpson	Director of Hunting Advocacy & Science-Based Conservation
Dennis Treadwell	Marketing & Communications Specialist

II. Call to Order

President Joe Hosmer called the SCI Foundation Board of Directors Meeting to order at 2:05 pm Pacific Time.

III. Approval of the Minutes

It was moved by Paul Babaz to approve the August 13, 2014 Minutes as presented. The motion was duly seconded and unanimously approved.

IV. Request for Additions to the Agenda at the Discretion of the Chair

It was moved by Paul Babaz to accept additions to the agenda at the discretion of the Chair. The motion was duly seconded and unanimously approved.

V. Approval of the Agenda and Motion to Allow the Chair to take Agenda Items Out of Sequence

It was moved by Paul Babaz to approve the agenda as submitted and to take agenda items out of sequence. The motion was duly seconded and unanimously approved.

VI. President's Remarks

Joe Hosmer gave brief remarks. He and Bob Benson continue to work closely together on the HLF 100 and upcoming events. There will be one more Board conference call before the convention.

VII. Treasurer's Report

It was moved by Paul Babaz to approve the Treasurer's Report as presented. The motion was duly seconded and unanimously approved.

VIII. Executive Director's Report

Bob Benson gave brief remarks. He acknowledged Diane Delagrange for hosting a successful SCI Foundation event in her home last week. He provided information about the online auction for the Sheep Tag to benefit conservation programs.

IX. Committee Reports

A. Audit Committee

Don Detwiler reported that a new audit firm was recently selected. Nathan Bolt reported that the 401k audit took place a few weeks ago and he has not been made aware of any issues. The financial statement audit began this week and will wrap up in the next month.

B. Bylaws Committee

Roman DeVille reported that the committee has just completed and submitted a rewrite of the Bylaws to the Governance Committee. Part of the Bylaws is now segregated from the Rules and Procedures as requested by the Executive Committee and the Governance Committee.

C. Compensation Committee

Paul Babaz reported that there was a meeting in Tucson. The committee is working on policies and procedures.

D. Conservation Committee

Melissa gave brief remarks. The Fish and Wildlife Service has been invited to attend AWCF in Ethiopia.

1. Lion Update

The latest information that Melissa Simpson has received is that a decision on the lion ruling should be made following the elections.

E. Education Sables

Sue Hankner referred to the written report in the packet. The Sables had their strategic planning meeting at the end of the August Board Meeting. Once the plan has been approved by the Sables, it will be sent to the Foundation Board for review and approval.

F. Finance & Investment Committee

Warren Sackman gave a brief report.

1. Investment Firm RFP

Nathan Bolt reported that he sent the RFP out to the five largest firms and to BNY Mellon. The deadline was yesterday and he has received proposals from BNY Mellon and Wells Fargo. Paul Babaz has assisted in reaching out to Morgan Stanley. Nathan will follow up with the three firms who have not responded. Following that, the RFPs will be sent to the Finance Committee for review. Joe Hosmer noted that from a Foundation point of view, he would like to choose a firm that is familiar with handling 501(c)(3) organizations. John McLaurin noted that the Foundation is not required to choose the same firm as SCI.

2. FY16 Budget Meeting Dates/Location

Warren Sackman has graciously agreed to host the FY16 budget/strategic planning meeting in Colorado. The dates are March 26-29, 2015.

G. Humanitarian Services Committee

Sue Hanker referred to the written report in the packet.

H. Museum Committee

Roman DeVille reported that admissions were up and the gift shop revenue has increased. Dennis Treadwell has finalized an agreement with Constant Contact to host a business seminar at the museum. This will give the Foundation an opportunity to introduce our message to 100 local business people.

I. National & International Fundraising Committee

Bob Benson reported that the committee's current primary focus is on convention events, creative ways to promote the First for Wildlife Endowment and the Chapter Challenge, and vetting donor prospects via a sub-committee. The staff is currently working on the year-end appeal. The Annual Report will be sent electronically this year with a short four-page version to be printed in Safari Magazine.

J. Nominating Committee

Dennis Anderson stated that there is nothing new to report.

K. Public Relations & Marketing Committee

Dennis Treadwell reported that they reached out to four companies to provide us with proposals for the creation and distribution of promotional videos and PSA's to better promote the Foundation through social media and the website. After reviewing the proposals, Tom Miranda and Howard Communications have been

chosen for a combined total of \$48,000. Joe Hosmer noted that Howard Communications does the outreach for SCI. This is a budgeted item that does not require a vote. It has been brought to the Board as a matter of information.

X. Task Force Reports

A. Beretta Event

Paul Babaz reported that as of today, we have \$167,500 in sponsorship commitments. Stephanie Carabeo gave an update on the status of confirmed and pending auction donations.

B. Boy Scouts of America

Bob Benson reported that he continues to work with Stacy Huff on the sporting clays shoot and to promote our partnership. He will meet with the local BSA council in Las Vegas later this month to seek additional help with the shoot. He is working with Peter Self and Sue Hankner on a test pilot for the venturing program.

C. Museum Development/SCIF Real Estate

Roman DeVille reported that a security consultant has been secured. Bob Benson noted that the report will be reviewed with Phil DeLone and others before moving forward. A contractor has been hired to work on the windows. Bob will share more details on the next call.

D. Strategic Planning

Bob Benson reported that he is working with the respective senior leadership to provide updates to the Board on their achievements throughout the year. Joe Hosmer added that he and Bob have worked on incorporating a monthly strategic planning report in his ED report.

XI. Old Business

A. One Day of Giving

Bob Benson and his staff have researched the idea of implementing a day of giving to benefit the Foundation. They have come up with some pros and cons. Right now the timing is not ideal as the main focus is on our upcoming events at convention. Bob agrees that this could be a new way to bring in money and new donors. He will take a closer look at the idea in late spring/early summer 2015 when the timing is better.

XII. New Business

A. Trophy Mount Acceptance for Re-Sale

Bob Benson reported that over the last twenty years we have accepted donated taxidermy that has been used for the museum, used for sensory safari, or sold through a broker for a profit for the Foundation. He has been working closely with Kendis Muscheid to make sure that there are policies and procedures in place. Kendis noted that there is a provision in the Gift Acceptance Policy regarding taxidermy that is in line with IRS regulations.

XIII. Travel for the Record

A. Domestic

None

B. International
None

XIV. Executive Session

There was no executive session during this meeting.

XV. Adjournment

It was moved by Roman DeVille to adjourn the SCI Foundation Board of Directors Meeting at 3:05 pm Pacific Time. The motion was duly seconded and unanimously approved.