

MINUTES

SCI FOUNDATION BOARD OF DIRECTORS

Las Vegas, NV

February 2, 2015



I. Establishment of a Quorum

President Joe Hosmer established that a quorum was present. The following individuals were in attendance:

SCI Foundation Board – Officers and Directors

Joe Hosmer	President
Roman DeVille	Vice President
J. Alain Smith	Corporate Secretary
Warren Sackman	Corporate Treasurer
Dennis Anderson	Director
Paul Babaz	Director
Ralph Cunningham	Director
Don Detwiler	Director <i>(absent)</i>
Laird Hamberlin	Director <i>(via teleconference)</i>
Ricardo Longoria	Director
John McLaurin	Director
Brook Minx	Director
Mike Rogers, Sr.	Director
Steve Skold	Director
Buck Woodruff	Director

SCI Foundation Advisory Board

Nancy Addison	Member
John Banovich	Member <i>(absent)</i>
Deb Cunningham	Member
Diane Delagrance	Member
Byron Sadler	Member
Sandra Sadler	Member
Merle Shepard	Member
Norbert Ullmann	Member <i>(absent)</i>

Advisors

Kendis Muscheid	Corporate Counsel
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Staff

Bob Benson	Executive Director, SCI Foundation
Nathan Bolt	Director of Finance
Kimberly Byers	Development Coordinator
Stephanie Carabeo	Executive Assistant, SCI Foundation
Phil DeLone	Chief Executive Officer, SCI
Matt Eckert	Deputy Director of Conservation
Sue Hankner	Director of Education & Humanitarian Services
C.C. Jaeger	Conservation Assistant
Melissa Simpson	Director of Hunting Advocacy & Science-Based Conservation

Kim Swanberg	Controller
Michelle Tacconelli	Conservation Programs & Research Coordinator
Dennis Treadwell	Marketing & Communications Specialist
Rich White	Director of Museum & Facilities

Guests

David Bernhardt	Brownstein Hyatt Farber Schreck
Ginger Byrum	Vice Chair, National & International Fundraising Committee
John Chitwood	Chair, Museum Committee
Eddie Grasser	Vice President, SCI
Larry Higgins	President-Elect, SCI
Britt Hosmer Peterson	SCI Life Member
Stacy Huff	Boy Scouts of America
Craig Kauffman	President, SCI
Veronica Kosich	President, Sables
Alan Maki	Chair, Conservation Committee
Tom Miranda	Television Producer, "Territories Wild"
John Monson	Past President, SCI
Susan Monson	HLF 100 Donor
James Noteman	Chair, Humanitarian Services Committee
Bill Swan	Co-Chair, Pathfinder Award

II. Call to Order

President Joe Hosmer called the SCI Foundation Board of Directors Meeting to order at 1:00 pm Pacific Time.

III. Approval of the Minutes

It was moved by Paul Babaz to approve the December 3, 2014 Minutes. The motion was duly seconded and unanimously approved.

IV. Request for Additions to the Agenda

It was moved by Roman DeVille to accept additions to the agenda. The motion was duly seconded and unanimously approved.

V. Approval of the Agenda and Motion to Allow the Chair to take Agenda Items Out of Sequence

It was moved by Paul Babaz to approve the agenda as submitted and to take agenda items out of sequence. The motion was duly seconded and unanimously approved.

VI. President's Remarks

Joe Hosmer gave brief remarks. He thanked all in attendance and urged participation in "Foundation Day".

VII. Treasurer's Report

It was moved by Dennis Anderson to approve the Treasurer's Report as presented. The motion was duly seconded and unanimously approved.

VIII. Executive Director's Report

Bob Benson gave brief remarks. He shared highlights from his most recent ED Report. The Hunter Legacy Fund 100 is now complete. The next focus will be to grow the First for Wildlife Endowment.

IX. Committee Reports

A. Audit Committee

Nathan Bolt reported that the committee continues to review the expenses relating to the Fighting for Lions fund to ensure they are in line with the purpose and have found no issues. The staff continue to make progress on the internal control action plan and are in the process of drafting and formalizing various policies. A dual authorization system for wire transfers has been implemented. Audit firm interviews were conducted and a firm has been chosen. The draft financial statements have been approved.

It was moved to approve the release of the final financial statements to the public as recommended by the Audit Committee. The motion was unanimously approved.

B. Bylaws Committee

Roman DeVille reported that the Bylaws have been cut in half and will be updated annually. The pertinent Bylaws will be provided to each Committee Chair shortly after they are selected by the Executive Committee and/or by the SCI Foundation Board. The committee has begun a review of the Policies and Procedures Manual.

C. Compensation Committee

Paul Babaz stated that there is nothing to report at this time.

D. Conservation Committee

Alan Maki gave an update on the major accomplishments. This year marked the completion of a five year Newfoundland Caribou project funded by SCI Foundation. SCI Foundation has partnered with the Arizona Game and Fish Department to establish a self-sustaining population of desert bighorn sheep in the Santa Catalina Mountains near Tucson, Arizona. SCI Foundation is collaborating with Tanzania and Mississippi State University to complete new lion population surveys using the latest statistical research methods. The Zambia Lion Project will continue to develop reliable guidelines for aging wild lions in field situations and offer guidance to set age-based harvest regulations.

1. Lion Update

On January 27, 2015, SCI Foundation submitted public comments on the proposed decision. The US Fish and Wildlife Service will now decide whether to issue the decision in final form and whether the new permit regulations will go into effect.

2. Comments on Proposed Rule to List African Lion as Threatened

David Bernhardt gave an update on the comments surrounding the proposed rule to list the African Lion as threatened.

E. Education Sables

Veronica Kosich reported on fundraising which includes the Sables Luncheon and the Dream Hunt. Sue Hankner provided an update on the Boy Scouts of America venturing program and the partnership with The Salvation Army. The

scholarship program has been expanded to allow graduate students to apply. Steve Skold provided an overview of the Don McMillan Scholarship.

F. Finance & Investment Committee

The report was handled during the Treasurer's Report.

G. Humanitarian Services Committee

James Noteman reported that there are 443 who have signed up to attend the Veterans Breakfast, which will take place on Friday morning. On Friday night the Pathfinder Award will be presented.

H. Museum Committee

John Chitwood reported that the renovations on the exhibits are scheduled to begin in March/April and will be completed by the August Board Meeting. Museum revenue has increased as a result of the gift shop. Phil DeLone gave a brief update on Predator Masters' use of the museum facility.

I. National & International Fundraising Committee

Bob Benson reported that the committee is focusing on growing funds for the First for Wildlife Endowment. He provided details about the Chapter Challenge and reiterated that individuals and companies can participate as well. Twelve Chapters have signed up to date. Bob continues to work with the committee to secure meetings with high-end prospects. The year-end appeal raised about \$80,000.

J. Nominating Committee

Joe Hosmer stated that if there is anyone interested in serving on the Board of Advisory Board, they should contact him, Dennis Anderson or Paul Babaz.

K. Public Relations & Marketing Committee

Dennis Treadwell provided an update on the current projects. The website redesign will be live in the near future. He will be scheduling videotaped interviews with Tom Miranda later this week to create short endorsements/testimonials so that we have materials available for PSA-type videos or social media. A shortened version of the annual report was printed in the last issue of Safari Magazine.

X. Task Force Reports

A. Beretta Event

Paul Babaz and Bob Benson provided an update on the Beretta event. As of today, \$224,000 has been raised between sponsorships and ticket sales and 350 people are expected to attend. We anticipate raising \$10,000 per auction item.

B. Boy Scouts of America

Paul Babaz reported that over 100 shooters have signed up for the event. Over \$30,000 has been raised so far. Kim Byers has additional sweepstakes tickets for sale for the Krieghoff gun.

1. BSA Presentation

Stacy Huff gave an update on the partnership, the development of the venturing pilot programs, the results of the survey that was sent to SCI's

membership, and the Philmont Shooting Complex that was funded by the Hunter Legacy Fund.

C. Museum Development/SCIF Real Estate

Steve Skold provided a brief update. Expenditures during the last year were largely for maintenance items that had been neglected for years. The next step is to go through the budget process for fiscal year 2016/2017 to determine which other capital expenditures will take place during the upcoming year at each of the three properties – Museum, DC Office, and AWLS.

D. Strategic Planning

Bob Benson gave a brief update. The Board and key staff will be meeting in Pagosa Springs, CO at the end of March to review and update the strategic plan.

XI. Old Business

A. None

XII. New Business

A. The Bavarian Chapter Fund

Nathan Bolt provided an update to the Board in regard to the donation Norbert Ullmann had obtained that was restricted for use for this project. The Education Committee approved the project and the funds have been sent. We are now awaiting a status report of the progress that has been made.

B. Addendum to License Agreement

Kendis Muscheid informed the Board that the last time this document was updated was in 2004. There have been a number of marks that have been added over the years that have now been added as an addendum to the original agreement. The addendum simply updates the list of marks and reaffirms the \$100,000 fee to be paid by SCI to SCI Foundation each year for use of the marks. The Executive Committee met last week to review and approve the addendum. It is now up for review and approval by the SCI Foundation Board.

It was moved by Roman DeVille that the SCI Foundation President be authorized to execute the addendum to the license agreement as presented in its current form which will bring in an additional \$100,000 in revenue every year. The motion was duly seconded and unanimously approved.

C. Rod and Rifle Proposal

Bob Benson informed the Board that Rod and Rifle has approached SCI Foundation about an endorsement type deal in which SCI Foundation would get a percentage of the liquor sales. However, after an initial meeting it was determined that it is not something we want to pursue at this point as additional staff would need to be hired to manage a project of this caliber.

D. First For Professionals Fund

Phil DeLone gave an overview of the First for Professionals Fund created to benefit professional hunters, guides, outfitters, and key employees (or their families) who on the job have been either severely injured or accidentally killed in the line of duty. This benefit would be available to persons employed directly in the Professional Hunting Industry only.

It was moved by John McLaurin that Phil DeLone proceed as planned to solicit money on Saturday night for the First for Professionals Fund on behalf of SCI Foundation subject to input from counsel and the fact that the fund would be self-sustaining. The motion was duly seconded and unanimously approved.

XIII. Travel for the Record

A. Domestic

B. International

XIV. Adjournment

It was moved by Roman DeVille to adjourn the SCI Foundation Board of Directors Meeting at 3:43 pm Pacific Time. The motion was duly seconded and unanimously approved.